## Double Your Referrals In A Year



How much business do you want in the next 12 months? How do you plan to get it? Now you can learn how to get more referrals and closed business. Learn the best practices of professionals who excel at getting multiple referrals. Learn how to get repeat referrals from your best referral givers.

This is the most impactful workshop we've ever offered. This interactive training session gives you proven successful ways to increase your referrals. You will leave with your own plan for success in the next year!

## **Topics Covered**

- How to develop referral strategies that maximize your results
- How to get more referrals from your raving fans
- How to implement referral-generating activities that give you the best return on investment
- How to identify referral givers with the hidden potential to multiply your referrals

When October 29, 2015 Thursday

Time 2:30 Training Session 5:30 Structured Networking

6:30 End Of Session

Where Menlo College—
Great Room
(El Camino Hall)
1000 El Camino Real

Atherton, CA 94027

Cost \$ 89 BNI Members \$149 Non-members

Limited Attendance is limited to Seating 22 people.

Register http://bit.ly/1McLZnB Online

## **Speakers**

**Ed Craine** is Executive Director of the San Francisco BNI region. He has helped BNI members generate hundreds of millions of dollars in re-

ferred business in the last 15 years.



Carolyn Reinholdt is a BNI Director-Consultant and Ambassador. She is a true BNI success story because 100% of her business has

been generated through BNI referrals. She's on track to double her business in 2015.



Dan Conrad is a BNI
Director-Consultant and
Ambassador. He is the
Placement Director for the
region and has started five
new BNI chapters in the last

two years. He's been called "the best guy I've ever seen at networking" by experienced professionals.